



Universidade Presbiteriana

Mackenzie

CCSA - Centro de Ciências Sociais e Aplicadas

Programa de Pós-Graduação em Economia e Mercados

Course Syllabus

Department/Faculty

Applied Social Science Center

Graduate Program

Economics and Markets –Professional Master's

Degree

Academic Master's

Doctorate (PhD)

Professional Master's

Course Name

International Economic Strategy

Professor(s)

Prof. Dr. Joaquim Carlos Racy

Office hours

48 hours

Course Overview

Study of the process of Globalization: theoretical and real aspects. Analysis of the development of the globalized economic system. Discussion about the company's role in economic internationalization. Presentation of theories and discussion about internationalization strategies. Research on international institutions and the internationalization process. Discussion about the Brazilian experience in this context.

Topics outline

Theoretical perspectives for the analysis of the international reality

The International Political Economy

Evolution of the international economic reality

Analysis of the current international economic reality

The role of companies in today's international economic reality

Internationalization process: strategies

The international insertion of Brazil

The Brazilian experience of internationalization

Letter Grade Assignment

Grade A (Excellent)

Grade B (Good)

Grade C (Satisfactory)

Grade D (Unsatisfactory)



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Texts, Materials, and supplies

Bibliography:

Basic:

DUNNING, J. *Multinational Enterprises and the Global Economy*. New York: Reading, 1993.

HENLEY, John S.; STOPFORD, John; STRANGE, Susan. *Rival States, Rival Firms*. Cambridge: Cambridge University Press, 1991.

PENG, Mike. *Estratégia Global*. São Paulo: Thomson Learning, 2008.

Complementary:

FLEURY, Afonso; FLEURY, Maria Tereza L. *Brazilian Multinationals. Competences dor Internationalization*. Cambridge: Cambridge University Press, 2011

GONÇALVES, R. *Economia Política Internacional*. Rio de Janeiro: Campus, 2005.

HYMER, Stephen. *Empresas multinacionais: a internacionalização do capital*. Rio de Janeiro: Graal, 1983.

MARCOVITCH, Jacques (Org.). *Cooperação internacional: estratégia e gestão*. São Paulo: EDUSP, 1994.

STRANGE, Susan. *The retreat of the state. The diffusion of power in the world economy*. Cambridge: Cambridge University Press, 1996.