

MACKENZIE PRESBYTERIAN UNIVERSITY

Social and Applied Sciences Centre Graduate Program in Business Management

TEACHING PLAN

| Graduate Program: Business Management | | | |
|---|------------|--------------------------|----------------------------|
| Course: ☐ Academic Master's ☐ Professional Master's ☐ Doctorate | | | |
| Discipline: | | | Discipline code: ENST54784 |
| Operations Strategy | | | |
| Professor: Roberto Giro Moori | | | DRT : 108931-6 |
| Workload: 32h | Credits: 2 | ☐Mandatory ☑ Elective | |
| Syllabus: | | | |
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| The focus of the course will be on the set of decisions made by the operations function (transformation) as central to the creation of strategies to gain competitive advantage. It considers the link between corporate, business (tactical) and operations strategies to be essential. In this context, the operations strategy can offer, for the corporate strategy, approaches based on resources and dynamic capabilities or transaction cost mitigation strategies, as possibilities to nullify the notions of competitive trade-offs in the formulation of strategies. Recognizes that there is an 'inadequate' separation between strategies and operations management. That is, while the former includes long-term decisions and direction in competitive moves to generate superior performance; the second deals with the allocation of resources to support the infrastructure and procedural transformation of inputs into services and finished products. In this approach, the operations function is important to provide a 'strategic fit' in order to focus efforts and resources so that the operations strategy is consistent and helps to support the strategies (corporate and business) developed. | | | |
| Assessment Criteria: | | | |
| 1) Performance in group discussions (in the classroom) 2) Individual performance - Participation in seminars - Presentation of articles in the classroom - Final course work | | | |



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- 2. Barker, J. M., Hofer, C., Hoberg, K., & Eroglu, C, (2022). Supplier inventory leanness and financial performance. J Oper Manag. 2022, 68, p. 385–407.
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- 10. Ried, L., Eckerd, S., Kaufmann, L., & Carter, C. (2021). Spillover effects of information leakages in buyer-supplier-supplier triads, J Operations Management. 67, p. 280-306, 2021.
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