



#### Corporate Overview:

Based in the heart of the Silicon Valley and founded in 1999, QuinStreet, Inc. (NASDAQ:QNST) is the leader in vertical marketing and media online. We consistently deliver the right prospects at the right volume to thousands of industry-leading clients and business brands. The company's full-service approach combines direct marketing expertise, vast search and media reach, and industry-leading technologies to deliver dramatically improved results for clients.

#### Sales Operation Intern position:

We are looking for an exceptionally intelligent, talented and enthusiastic professional that is eager to translate data into relevant business metrics using modern technics and identifying opportunities and ways to increase margin, according to our business objectives. **So, if you are passionate about numbers, challenges and a curious person, you are welcome to join us.**

You will play a **key role** to help us expand the business in Brazil and grow with us, being responsible for:

- Continuously **monitoring and evaluating** the vendor's performance and daily activities.
- Providing support and managing day-to-day activities:
  - Reports to track productivity of Call Center Operations.
  - Monitoring of dialer and campaign performances.
  - Campaign setup.
- Accessing and analyzing significant amount of data to identify trends and/or.
- Assisting with training material creation / updates for the Call Center Operations.
- Call quality auditing, when necessary.
- Bridge between QuinStreet and Vendors/Clients.

#### Performance Skills:

- **Organized and good communication**, able to follow up with call centers, partners and clients.
- **Analytical skills**; able to work with large amounts of data.
- Ability and desire to learn quickly.
- Be very **attentive to details**.
- Creative and good problem solver, able to identify root causes
- Able to recommend possible solutions for new/existing issues.

#### Requirements:

- **Attending college (intern position)**, looking to graduate in 2020/2021.
- Brazilian Portuguese native speaker (required).
- English skills are required.
- Computer skills and strong familiarity with MS Excel.
- Familiarity with SQL and analytical tools are desired but not required.
- Experience with call center operational analysis is desired but not required.

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If you pride yourself on being on both creative and analytical, an active problem solver and a team player, then this opportunity to launch a fast-paced and rewarding career in a cutting-edge field. If this opportunity appeals to you, please send your resume to [recruiting-br@quinstreet.com](mailto:recruiting-br@quinstreet.com)